

**AMENDMENT NO. 3  
TO AGREEMENT NO. WA613**

This Amendment is made and entered into upon execution by both parties by and between **Sarasota County**, a political subdivision of the State of Florida, hereinafter referred to as the "**County**," and **The Southern Group of Florida, Inc.**, a Florida corporation hereinafter referred to as "**Consultant**."

**WITNESSETH**

**WHEREAS**, the County and the Consultant entered into Agreement No. WA613 ("Agreement") for state lobbying services, effective November 6, 2017 with a term commencing October 21, 2017; and

**WHEREAS**, the parties executed Amendment No. 1 on August 7, 2018, and Amendment No. 2 on October 17, 2019; and

**WHEREAS**, the parties now wish to further amend the Agreement.

**NOW THEREFORE**, the County and the Consultant, in consideration of the mutual covenants contained herein, do agree to amend the Agreement as follows:

1. The above recitals are true and correct and incorporated herein by reference.
2. The term of the Contract is hereby renewed for a period of one (1) year, effective October 21, 2020 through October 20, 2021.
3. For services provided pursuant to this Amendment, the County shall pay the Consultant in accordance with the terms and conditions of this Contract an amount not to exceed \$ 96,000.00, inclusive of reimbursement of expenses, for the renewal term.
4. Replace Section VIII. I. – RESPONSIBILITIES OF THE CONSULTANT in its entirety with the following:

"The Consultant shall maintain books, records, documents, and other evidence directly pertaining to or connected with the services under this Agreement which shall be available and accessible at the Consultant's offices for the purpose of inspection, audit, and copying during normal business hours by the County, or any of its authorized representatives. Such records shall be retained for a minimum of five (5) years after completion of the services."
5. The pricing contained in Exhibit B – Fee Schedule remains in effect, and a copy is attached hereto for administrative convenience.
6. Except as modified herein, all other terms, covenants, and conditions of the Agreement shall remain in full force and effect.

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**IN WITNESS WHEREOF**, the parties have executed this Amendment as of the last date written below.

WITNESS:

The Southern Group of Florida, Inc.:

Signed By: 

Signed By: 

Print Name: Olivia Stokely

Print Name: Laura E Boehmer

Title: Partner

Date: 10/14/20

**SARASOTA COUNTY**

BOARD OF COUNTY COMMISSIONERS  
OF SARASOTA COUNTY, FLORIDA

BY: 

Jennifer Slusarz, CPPO, CPPB  
Procurement Official

DATE: 10/30/2020

*Executed by the Procurement Official  
pursuant to Chapter 5.1 (C) of the  
Sarasota County Procurement Manual*

Approved as to form and correctness:

BY:   
COUNTY ATTORNEY 

**EXHIBIT B  
FEE SCHEDULE**

Monthly Fee  Inclusive of all expenses except approved travel which will be reimbursed according to Section 112.061, Florida Statutes and Sarasota County Resolution No. 2016-170	\$7,500.00
Travel Expenses	Not to Exceed \$6,000.00